

# MBE/DBE/ACDBE/SBE Certification Overview

## One certification agency:

The Maryland Department of Transportation's (MDOT) Office of Minority Business Enterprise (OMBE) is the official certification agency for the State.

# Two areas of contracting opportunities:

- 1. Contracts awarded by any Maryland agency and most counties, cities and municipalities.
- 2. Federal projects with whole or partial funding by the U.S. Department of Transportation (USDOT).

# Four types of certification:

- 1. **Minority Business Enterprise (MBE)**State-funded contracts
- 2. **Disadvantaged Business Enterprise (DBE)**USDOT funded projects administered by the State Highway Administration (SHA),
  Maryland Transit Administration (MTA), and Maryland Aviation Administration (MAA)
- 3. Airport Concessions Disadvantaged Business Enterprise (ACDBE)

Airport concessions contracts administered by MAA

4. Small Business Enterprise (SBE)

USDOT funded projects administered by SHA, MTA, and MAA; for SBE firms only

### Four steps to Certification:

- 1. *Application* Applicant submits *completed* application and supporting documentation to OMBE.
- 2. *Investigation* OMBE staff reviews submitted documentation and conducts an on-site/job-site visit during which the applicant is interviewed.
- 3. *Evaluation* MBE Advisory Committee (MBEAC) reviews the application and documentation to evaluate whether the firm meets the MBE/DBE/ACDBE/SBE program requirements.
- 4. *Determination* MBEAC Chairperson issues a written determination.
- *Approved*: letter is sent listing the approved NAICS codes
- *Denied*: a letter is sent detailing the evidence in the record that supports each reason for the denial. Firm may appeal the denial and/or reapply in five months after denial for MBE/twelve months for DBE.

### Five Eligibility Standards:

- 1. *Ownership* Applicant firm must have at least 51% ownership by one or more socially- and economically disadvantaged individual(s).
- 2. *Minority Status* Members of certain groups are presumed to be socially disadvantaged: Women, Black/African Americans, Hispanic Americans, Asian Americans, American Indians/Native Americans, Disabled Individual (MBE Program only)
- \*\*Individuals who are not in a presumptive group must prove social disadvantage on an individual basis to the certifying agency.\*\*
- 3. *Control* The minority applicants(s) must have an overall understanding of, and managerial and technical competence and experience directly related to, the type of business in which the firm is seeking certification.
- 4. **Personal Net Worth** Each minority owner must fall below the personal net worth cap established for the State and federal programs:
- •MBE \$1,692,682 (adjusted annually)
- •DBE \$1,320,000
- •ACDBE \$1,320,000
- \*\*SBE \$1,320,000 Required of 51% ownership\*\*
- 5. *Size* Applicant firms must meet the small business size standards established by the U.S. Small Business Administration.
- •DBE and SBE firms <u>ONLY</u>: a firm's three-year average gross income cannot exceed SBA size standard of \$23.98 million
- •<u>ALL</u> firms: NAICS standards are measured by a three-year average of annual gross receipts or number of employees.
- \*\*ACDBE firms other size standards apply \*\*

For more information about MBE/DBE /ACDBE/SBE certification, including MDOT's free monthly Application Assistance Workshop, contact the Office of Minority Business Enterprise at: 410-865-1269

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